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REGAL LILIES - BARGAIN OFFER

(LILIUM REGALE)

A famous grower of Regal Lilies, having a surplus of his 1930 crop unsold and needing money quickly to finance the growing of his 1931 crop, offered us a field containing between 30 and 35 thousand Regal Lilies at a price heretofore unheard of. After examining the field we jumped at this offer. We are always glad when we can give our customers an opportunity to purchase high grade horticultural material at low prices.

But it is Not Once in Ten Years That an Opportunity Like the Present One Turns Up

The Regal Lily is unquestionably the most beautiful of all the lilies. In addition it is one of the hardiest and about the easiest for an amateur to grow. However, the bulbs are rare and scarce and so high priced that most people do not feel that they can afford them. Heretofore, Regal Lilies have cost from 75c to \$1.00 each. Until the stock now growing in this field is sold, we will furnish

REGAL LILIES at \$3.85 Per Dozen \$31.60 Per Hundred

POSTAGE PREPAID IF CASH ACCOMPANIES THE ORDER

Orders for these lilies will be accepted, received and numbered with scrupulous fairness and filled in order until the available supply is exhausted. After 30 thousand bulbs are sold the price will be our catalog price of 75c each, \$7.50 a dozen, plus transportation. Special pleas from late comers cannot be considered. **ONLY THE EARLY COMERS WILL GET THE BULBS AT THE BARGAIN PRICES.**

All the Regal Lilies sent out in response to this bargain offer are guaranteed to be the standard 6-7" size regularly sold for \$7.50 a dozen, (See catalog page 30) and if planted in ordinary good soil and in ordinary favorable conditions are guaranteed to bloom this summer. The bulbs will be dug and delivered in April. A few bulbs will be dug earlier for customers in the far south.

TO CUSTOMERS WHO HAVE ORDERED REGAL LILIES FROM OUR 1931 CATALOG

Customers who have ordered Regal Lilies from our 1931 catalog will have their quantities increased to conform with this offer. We guarantee that the bulbs will be identical in size and quality with those offered in the catalog.

EXTRA SPECIAL

It is estimated that perhaps 8% of the lilies growing in this field will not make the large 6-7" grade. These smaller bulbs will be carefully sorted out and **while they last** are offered at **\$2.90 a dozen, \$21.50 per 100.** They are guaranteed to be the regular 5-6" grade which sells for \$5.00 a dozen. (See catalog page 30.)

GLADIOLUS - BARGAIN OFFER

Our gladiolus grower has a surplus of his 1930 crop unsold and he, too, needs money to finance his 1931 crop. He asked us if we could help him out. We told him we could if the price was right. He has made us a most unusual bargain offer and we are passing the bargain along to our customers.

We guarantee that the bulbs sent out in response to this offer will be our regular standard No. 1, 1½" up grade, the finest bulbs obtainable anywhere at any price. They are exactly the same bulbs which we had intended to distribute at our regular price. (See catalog pages 20 and 21.)

Orders for these gladiolus will be accepted, received and numbered with scrupulous fairness and filled in order until the available supply is exhausted, after which regular catalog prices must prevail. Special pleas from late comers cannot be considered. **ONLY THE EARLY COMERS WILL GET THE BULBS AT THE BARGAIN PRICES.**

These bulbs will be distributed in April. They are now stored in a frost proof warehouse. A few bulbs for customers in the far south will be shipped in March.

Customers who have ordered gladiolus from our catalog will have their quantities increased to conform with this offer. We guarantee that the bulbs will be identical in size and quality with those offered in our catalog.

POSTAGE PREPAID IF CASH ACCOMPANIES THE ORDER.

	BARGAIN PRICE		
	Per 25	Per 50	Per 100
ALICE TIPLADY. Bright saffron-orange; large flowers on strong stiff stems. Regular Price \$5.00 per 100	\$1.15	\$2.10	\$3.75
ANNA EBERIUS. A warm velvety color of rhodamine purple with pansy blotch in throat. Regular price \$6.00 per 100	1.25	2.40	4.30
CAPTAIN BOYNTON. Beautiful lavender, mottled with deeper color on lower petals. Regular price \$12.00 per 100	2.00	3.75	7.00
CARMEN SYLVA. Snow white; large flowers well placed on always perfectly straight, stems. Regular price \$7.00 per 100	1.50	2.75	5.00
CHATEAU THIERRY. Orange-cerise with a red blotch on lower petals. Spike tall with massive, wide-spread flowers. Regular price \$6.00 per 100	1.35	2.40	4.35
CRIMSON GLOW. Tall graceful flowers of glowing velvety crimson. Best of its color. Regular price \$6.00 per 100	1.25	2.25	4.00
ELF. Lemon yellow when in bud, opens up pure white with pale yellow lower petal. Large flowers and perfectly built spike. Regular price \$3.50 per 100	1.40	2.50	4.50
E. J. SHAYLOR. One of Kunderd's best ruffled varieties. A splendid deep rose-pink. Regular price \$5.50 per 100	1.20	2.20	3.95
EVELYN KIRTLAND. Lustrous rose-pink with shell pink center and brilliant blotches on lower petals; strong stem. Regular price \$5.50 per 100	1.40	2.50	4.50
GOLDEN MEASURE. Pure golden yellow; very large flowers of good substance; robust grower and considered the best yellow on the market; a super-glad. Regular price \$10.00 per 100	1.90	3.50	6.50
HALLEY. Lovely delicate flesh color with creamy yellow blotch on the lower petals; a great favorite. Regular price \$5.00 per 100	1.20	2.20	3.95
HERADA. Pure mauve, deeper shading in throat and on lower petals. Regular price \$6.00 per 100	1.35	2.40	4.35
LE MARECHAL FOCH. Large clear pink, somewhat brighter than America. Regular price \$4.75 per 100	1.20	2.20	3.95
LOUISE. Very refined color combination of orchid-lavender with deeper blotch in throat. Regular price \$7.00 per 100	1.55	2.85	5.25
MAIDENBLUSH. Superb light pink; oftentimes producing two and three spikes to the bulb. Regular price \$5.50	1.15	2.10	3.75
MARY PICKFORD. Lovely cream-white with sulphur-yellow throat. A superb variety. Regular price \$6.50 per 100	1.35	2.40	4.35
MING TOY. Showy deep buff with yellow throat. Regular price \$8.00 per 100	1.70	3.15	5.75

	Per 25	Per 50	Per 100
MONA LISA. Palest rose-pink, almost blush white, pure self-color; many ruffled flowers open at a time. Regular price \$7.00 per 100.....	1.55	2.95	5.25
MRS. FRANCIS KING. A striking shade of salmon, scarlet or flame scarlet. Regular price \$5.00 per 100.....	1.20	2.30	3.75
MRS. Frank Pendleton. Deep rose-pink shading to pale pink in throat, large, bright crimson blotches on lower petals. Regular price \$5.00 per 100.....	1.20	2.30	3.95
MRS. H. E. BOTHIN. Geranium pink tinted salmon with flaming scarlet center. Heavily ruffled flowers. Regular price \$7.00 per 100.....	1.55	2.95	5.25
MRS. LEON DOUGLAS. Begonia rose and scarlet. Exquisite in flower baskets tied with colored ribbon. Regular price \$10.00 per 100.....	1.90	3.50	6.50
PEACE. Immense pure white flowers feathered with carmine on lower petals. Regular price \$5.00 per 100.....	1.20	2.30	3.95
PINK WONDER. La France pink shading to pale pink in the throat with yellow reflex at the base of the lower petals; immensely large, wide open flowers; a real beauty. Regular price \$7.50 per 100.....	1.50	2.75	4.95
PURPLE GLORY. Deepest velvety maroon with almost black blotches; large, ruffled flowers; a real giant. Regular price \$10.00 per 100.....	2.00	3.75	7.00
ROSE ASH. Old rose overlaid and blended with pink and red, giving the color of ashes of roses, hence its name; large flowers. Regular price \$7.00 per 100.....	1.55	2.95	5.25
ROSE GLORY. Purest rose pink with deeper throat; splendidly ruffled flowers. Regular price \$7.00 per 100.....	1.55	2.95	5.25
SCARLET WONDER. Purest deep scarlet; mammoth flowers, many open at a time on tall, stiff stems; a real giant. Regular price \$10.00 per 100.....	2.00	3.75	7.00
SHEILA. Light salmon; large flowers. Very early. Regular price \$6.50 per 100.....	1.40	2.50	4.50
SOUVENIR. Purest golden yellow of all Gladiolus; large, beautifully shaped flowers. Regular price \$6.00.....	1.35	2.40	4.35

Elliott's Hand Made XXX Mixture

Guaranteed to Contain 10 Distinct Varieties

All Named Above

25 FOR \$1.10

50 FOR \$2.00

100 FOR \$3.85



THE usual method of preparing a mixture of anything is to take so many of this, so many of that and so many of the other, throw them in a pile, and mix them with a wooden shovel. A mixture so made is perfectly honest mixture but what an individual customer gets out of it is obviously the result of chance.

For this sale only, we will prepare a hand-made mixture. Our new bulb warehouse, the finest thing of its kind in the world, contains a thousand bins. Every day, as required, ten employees will count out five bulbs each from ten named stocks and dump the fifty bulbs into one bin, repeating the operation until all of the bins are filled. Each bin will contain fifty bulbs and no more. Consequently to every customer who orders fifty bulbs of this XXX mixture, we guarantee that he will receive ten named varieties, five bulbs of each variety. We further guarantee that all the varieties used are offered in the foregoing named lists. We cannot afford, at this price, to pack the bulbs under separate names nor allow the customer to specify what varieties shall be included. The choice of varieties must be left entirely to us.

Customers wishing less than fifty bulbs will have their orders counted from one of these bins. Excepting where the order calls for bulbs in multiples of fifty, we cannot guarantee that they will be filled with equal quantities of the ten named varieties but it is probable that they will be.

To the best of our knowledge and belief no bulb house in the world has ever before undertaken to prepare a mixture as fine as this and it will probably be years before anyone, ourselves included, can attempt it again.

Special Offer of Tall Perennial Phlox

Checking over our Regal Lily sales for the past several years, we note that 88% of our customers who order Regal Lilies also order Phlox. This is understandable since the Phlox, beautiful in themselves and by far the most popular of hardy plants, are specially desirable to plant in connection with Regal Lilies to lengthen the blooming season.

Unfortunately for us, we couldn't find an available stock of first class Phlox which we might buy at a bargain price. However, we wished to do this thing right and so **decided to use our own plants.** While this offer is running we will furnish named perennial Phlox as listed below on this sheet for **\$1.85 per doz., 3.50 per 25.** Regular price \$2.50 per dozen.)

POSTAGE PREPAID IF CASH ACCOMPANIES THE ORDER

ATHIS. The best salmon Phlox.

BARON VAN HECKEREN. Very large trusses of a fine salmon-pink.

BEACON. Brilliant cherry red. Unquestionably the best red Phlox.

B. COMTE. Beautiful dark purple-red or amaranth.

COUNT ZEPPELIN. Pure clean white flowers with vermillion-red eye.

There is no fading or suffusing of color. Best of its color. Height about 30 inches.

ECLAIREUR. Fine purple-carmine blooms with white center.

LA VAGUE. Warm mauve-pink red eye. This Phlox is free from any suggestion of magenta. The flower heads are large and borne in great profusion.

MISS LINGARD. Early flowering; pure white blooms with a faint lilac eye. Splendid for mass planting, as it will bloom in June and again in September, if the old flowers are cut.

RIJNSTROOM. Rose-pink; both flower and truss are immense in size, and the color is intensified by a brilliant carmine eye.

RIVERTON JEWEL. Rose with brilliant carmine or red eye.

THOR. (Medium-height). A most beautiful and lively shade of deep salmon pink suffused and overlaid with a scarlet glow. We consider this one of the best salmon-pink sorts.

VON LASSBURG. A splendid midseason, tall, white variety. Trusses large and stems good, very free flowering. Rather tall, fine for the back of the border.

Three each of the above list (36 in all) for . . . \$5.25

WE RESERVE THE RIGHT TO WITHDRAW THIS PHLOX OFFER WITHOUT NOTICE

ELLIOTT NURSERY COMPANY

505-506 MAGEE BUILDING

PITTSBURGH, PA.